

March 2017 Northern Virginia

Email: aleigh@lintonhallrealtors.com
 Work Phone: 703-485-4554
 Web: www.lintonhallrealtors.com

New Listings **6,325**

↑ **57.9%** ↓ **-2.3%**
 from Feb 2017: **4,005** from Mar 2016: **6,475**

YTD	2017	2016	+/-
	13,423	13,078	2.6%

5-year Mar average: **5,482**

New Pendings **4,516**

↑ **41.8%** ↑ **5.4%**
 from Feb 2017: **3,184** from Mar 2016: **4,283**

YTD	2017	2016	+/-
	10,437	9,783	6.7%

5-year Mar average: **4,013**

Closed Sales **3,032**

↑ **48.6%** ↑ **13.8%**
 from Feb 2017: **2,040** from Mar 2016: **2,665**

YTD	2017	2016	+/-
	7,192	6,567	9.5%

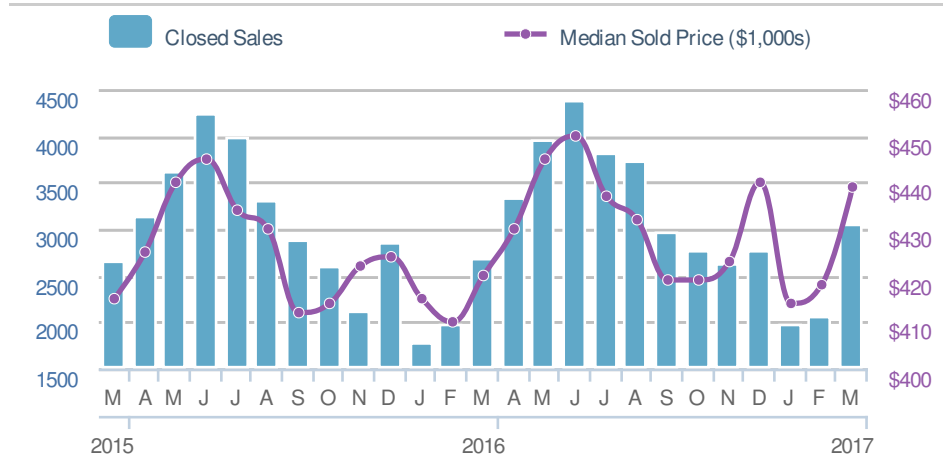
5-year Mar average: **2,651**

Median Sold Price **\$439,000**

↑ **5.0%** ↑ **4.5%**
 from Feb 2017: **\$418,000** from Mar 2016: **\$420,000**

YTD	2017	2016	+/-
	\$425,000	\$416,580	2.0%

5-year Mar average: **\$414,900**



Active Listings **6,517**

Min 4,520 | 5-year Mar average 6,488 | Max 7,700
 Current: **6,517**

Feb 2017	Mar 2016
5,406	7,700

Avg DOM **51**

Min 50 | 5-year Mar average 57 | Max 68
 Current: **51**

Feb 2017	Mar 2016	YTD
64	68	59

Avg Sold to OLP Ratio **98.0%**

Min 97.2% | 5-year Mar average 97.7% | Max 98.0%
 Current: **98.0%**

Feb 2017	Mar 2016	YTD
97.4%	97.3%	97.5%