

**January 2022**  
Northern Virginia

Email: aleigh@lintonhallrealtors.com  
Work Phone: 703-485-4554  
Web: www.lintonhallrealtors.com

**New Listings** **2,437**

▲ **24.4%** ▼ **-22.5%**  
 from Dec 2021: **1,959** from Jan 2021: **3,144**

YTD	2022	2021	+/-
	<b>2,437</b>	<b>3,144</b>	<b>-22.5%</b>

5-year Jan average: **2,833**

**New Pendings** **2,346**

▲ **10.0%** ▼ **-19.0%**  
 from Dec 2021: **2,132** from Jan 2021: **2,897**

YTD	2022	2021	+/-
	<b>2,346</b>	<b>2,897</b>	<b>-19.0%</b>

5-year Jan average: **2,536**

**Closed Sales** **1,956**

▼ **-41.3%** ▼ **-18.8%**  
 from Dec 2021: **3,332** from Jan 2021: **2,409**

YTD	2022	2021	+/-
	<b>1,956</b>	<b>2,409</b>	<b>-18.8%</b>

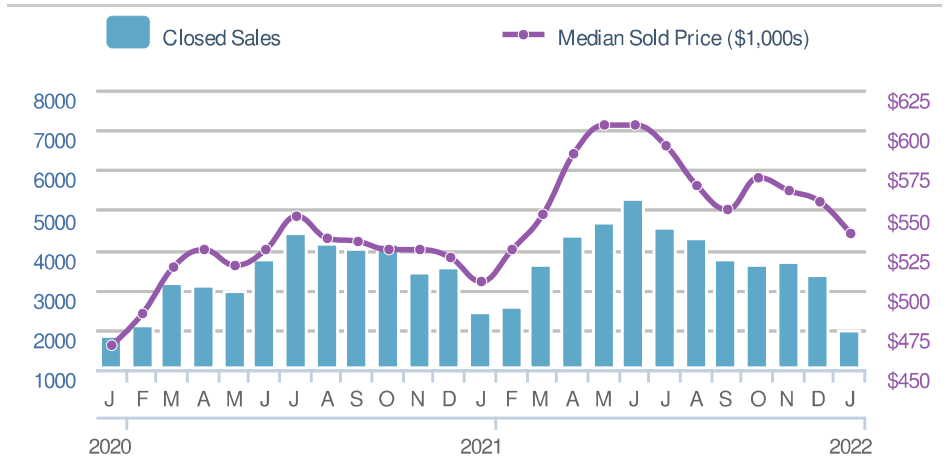
5-year Jan average: **1,977**

**Median Sold Price** **\$535,000**

▼ **-3.6%** ▲ **5.9%**  
 from Dec 2021: **\$555,000** from Jan 2021: **\$505,000**

YTD	2022	2021	+/-
	<b>\$535,000</b>	<b>\$505,000</b>	<b>5.9%</b>

5-year Jan average: **\$476,990**



**Active Listings** **1,245**

1,245  
 Min 1,245 Max 4,195  
 5-year Jan average **2,787**

Dec 2021	Jan 2021	YTD
<b>1,531</b>	<b>2,092</b>	<b>1,245</b>

**Avg DOM** **28**

28  
 Min 21 Max 46  
 5-year Jan average **35**

Dec 2021	Jan 2021	YTD
<b>24</b>	<b>21</b>	<b>28</b>

**Avg Sold to OLP Ratio** **99.7%**

99.7%  
 Min 96.9% Max 99.8%  
 5-year Jan average **98.5%**

Dec 2021	Jan 2021	YTD
<b>99.4%</b>	<b>99.8%</b>	<b>99.7%</b>