

January 2018 Northern Virginia

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New Listings 2,940

▲ 73.9% ▼ -3.4%
 from Dec 2017: 1,691 from Jan 2017: 3,042

YTD	2018	2017	+/-
	2,940	3,042	-3.4%

5-year Jan average: 2,974

New Pendings 2,548

▲ 30.3% ▼ -3.6%
 from Dec 2017: 1,956 from Jan 2017: 2,644

YTD	2018	2017	+/-
	2,548	2,644	-3.6%

5-year Jan average: 2,475

Closed Sales 1,834

▼ -29.4% ▼ -6.3%
 from Dec 2017: 2,599 from Jan 2017: 1,957

YTD	2018	2017	+/-
	1,834	1,957	-6.3%

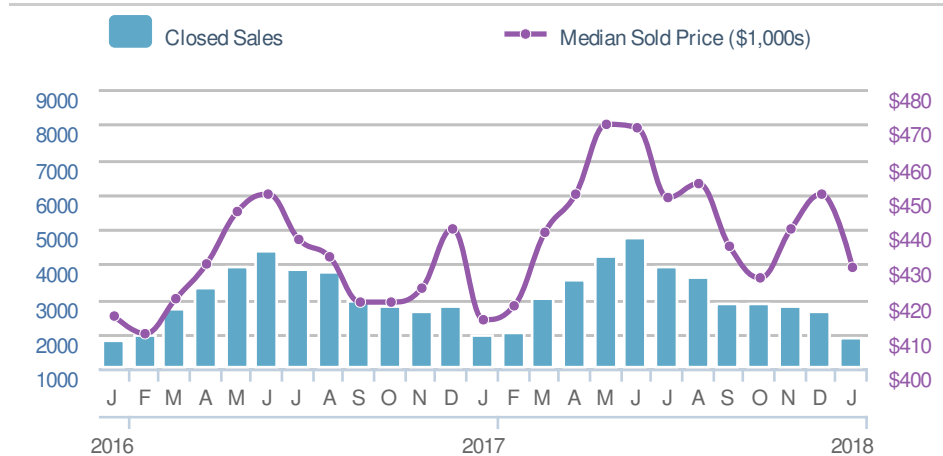
5-year Jan average: 1,776

Median Sold Price \$429,950

▼ -4.5% ▲ 3.9%
 from Dec 2017: \$450,000 from Jan 2017: \$414,000

YTD	2018	2017	+/-
	\$429,950	\$414,000	3.9%

5-year Jan average: \$411,790



Active Listings 4,195

4,195
 Min 4,195 Max 6,445
 5-year Jan average 5,390

Dec 2017	Jan 2017
4,501	5,022

Avg DOM 62

62
 Min 57 Max 78
 5-year Jan average 67

Dec 2017	Jan 2017	YTD
54	65	62

Avg Sold to OLP Ratio 96.9%

96.9%
 Min 95.8% Max 96.9%
 5-year Jan average 96.4%

Dec 2017	Jan 2017	YTD
97.2%	96.8%	96.9%