

## August 2016 Northern Virginia

**New Listings** **4,060**

↓ **-13.1%**    ↓ **-8.1%**  
from Jul 2016: **4,672**    from Aug 2015: **4,418**

YTD	2016	2015	+/-
	<b>39,886</b>	<b>41,743</b>	-4.4%

5-year Aug average: **4,071**

**New Pendings** **3,418**

↓ **-6.8%**    ↑ **4.6%**  
from Jul 2016: **3,668**    from Aug 2015: **3,269**

YTD	2016	2015	+/-
	<b>30,634</b>	<b>29,413</b>	4.2%

5-year Aug average: **3,165**

**Closed Sales** **3,734**

↓ **-1.8%**    ↑ **13.3%**  
from Jul 2016: **3,803**    from Aug 2015: **3,295**

YTD	2016	2015	+/-
	<b>26,401</b>	<b>25,102</b>	5.2%

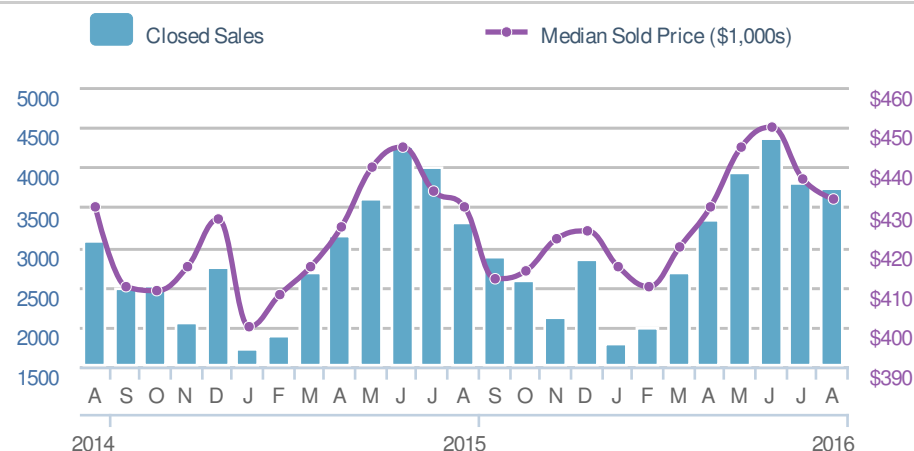
5-year Aug average: **3,316**

**Median Sold Price** **\$432,750**

↓ **-1.0%**    ↑ **0.6%**  
from Jul 2016: **\$437,000**    from Aug 2015: **\$430,000**

YTD	2016	2015	+/-
	<b>\$432,000</b>	<b>\$430,000</b>	0.5%

5-year Aug average: **\$421,354**



**Active Listings** **8,373**

8,373  
Min 6,310    Max 10,559  
5-year Aug average

Jul 2016	Aug 2015
<b>8,902</b>	<b>10,559</b>

**Avg DOM** **48**

48  
Min 32    Max 49  
5-year Aug average

Jul 2016	Aug 2015	YTD
<b>43</b>	<b>49</b>	<b>51</b>

**Avg Sold to OLP Ratio** **97.4%**

97.4%  
Min 96.9%    Max 98.2%  
5-year Aug average

Jul 2016	Aug 2015	YTD
<b>97.5%</b>	<b>96.9%</b>	<b>97.5%</b>